

Design Policy & Retainer Fee Packages



V5_Effective from 5/18/2021

Draft Design

Our designer will be happy to create a “draft design” if necessary to generate a quote. Below are details on the limitations of the draft design

What's in the draft design?

- Design from customer provided dimensions.
- Placement of standard cabinets to fit within space defined.
- No accessories or organizational systems will be specified.
- General filler and finished end panels (not customized)
- Printout of hidden line perspective drawing.
- Consultation and Drafting time allowance is limited to 60 mins.

Quote will be based off of “draft design”.

- Estimate will generally be within a variance of **+/- 10 to 15%** for final price if
 - Dimensions are within 3% of what was originally provided by customer
 - Without customization of cabinetry
 - Without accessories or organizational systems
 - Door group level is same as originally quoted

The purpose of the “draft design” and “estimate” is to establish a “ballpark price” for the cabinetry for your proposed project. If you choose to move forward with revisions to finetune your design and generate a more accurate bid for you project, you would need to purchase a designer retainer package to allow the designer to make your desired changes.

Thank you for considering Demetra Cabinetry for your project. We hope you will be as proud to have our finely crafted products in your home as we are to design and make them.

Design Retainer Packages

Need more help?

Your project will likely need some revisions to put the personalized and finishing touches such as accessories, storage solutions, and customer sized and configured cabinets to the initial draft design. Our Design Retainer (DR) packages will allow our designers to work with you to refine and define the details of your project. Some or all of the DR fee may be credited toward your final purchase.

*** Designer retainers are Non-refundable & Non-transferable to any other project.**

Standard Design Retainer \$500

(\$500 credit toward final purchase of \$5000 or greater in cabinetry*)

- 4 hours of total consultation, designer and revision
- Receive top, elevation and perspective view printouts
- Get 10% off handles and pulls

Premium Design Retainer \$1000

(\$1000 credit toward final purchase of \$10,000 or greater in cabinetry*)

- Up to 8 hours of total design consultation, including up to **4-hour in-person consultation** and up to **4 hours of design revision processing.**
- **Field measurements*** by designer included (Limited to **25 miles** radius of store location)
- Receive top, elevation and perspective view printouts
- 15% off on handles and pulls

* **Field measurement:** Measurement Disclaimer is required to be signed prior to site visits.

Need even more help?

- Additional hours of design and consultation is available in **two hour blocks at \$250/block.**

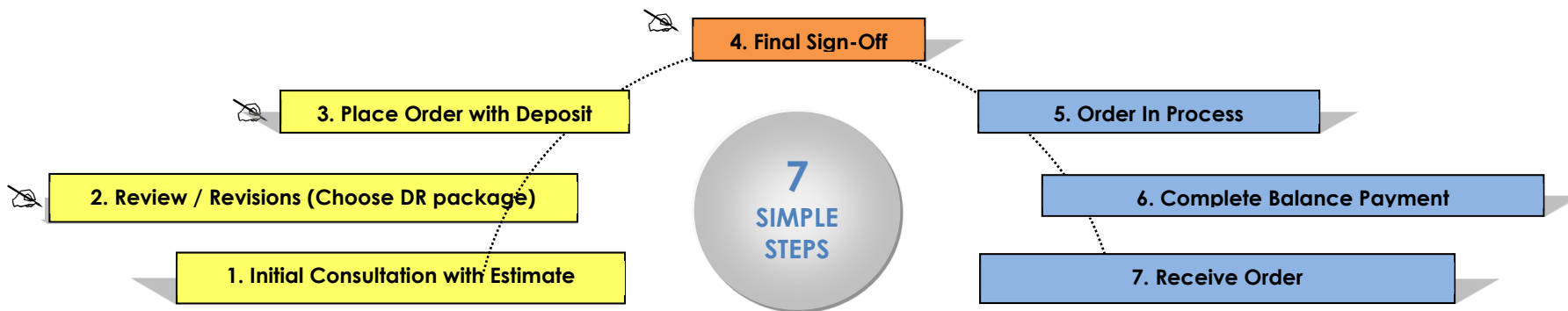
By signing below, you acknowledge that you have read these terms and agree to all of them.

Sign X _____ Print Name: _____ Date: _____

DESIGN & ORDER PROCEDURE

V2_Effective 3/7/2019

We offer a unique blend of European-inspired design and functional versatility. Let us help you create simple solutions for your project.



1. Consultation with Estimate (1st.appointment):

Demetra offers **FREE DESIGN CONSULTATION with ESTIMATE at the initial appointment** to customers with measurements or blue prints.

2. Review/Revisions

We offer different Design Retainer (DR) packages* to accommodate your needs to refine and define the details of your project with our professional designers.

*please see Design Policy & DR packages attached.

3. Place Order with Deposit

Order placement requires a **50% deposit** of the final invoice or \$5,000, whichever is greater.

No cancellation is allowed once the order is committed!

 **Contract sign-off is required!**

4. Final Sign-Off

Measurements and specs are confirmed by client or their contractor. Client **MUST** do final sign-off with contractor or project manager.

IMPORTANT: NO MORE CHANGES CAN BE MADE AFTER FINAL SIGN-OFF.

5. Order in Process

Cabinetry order is submitted to production. Typical lead time for cabinetry is 4-7 weeks.

Non-cabinetry order lead time is contingent on inventory levels.

Estimated completion timeline will be issued.

6. Complete Payment (if any)

Invoice balance must be paid in full prior to receipt of order.

7. Receive Order

Get confirmation of order completion. Then coordinate pickup or delivery of your order.